



Aereon Consulting and Advisory

EXPANDING BUSINESS HORIZONS

Seasoned industry professionals with comprehensive experience, spanning the Asia Pacific region. Proven practices to support you in meeting corporate, technical and commercial challenges - from market discovery to long term partnerships.

SPECIFIC MARKETS, RELEVANT SOLUTIONS

Bridging Gaps, Way-in, Way-out

Aviation is about more than flying, more than aircraft: a solid, field tested, context-relevant knowledge of the industry is an imperative. At the intersection of corporate, technical, and cultural meridians, AEREON empowers aviation businesses in realising domestic and international market success, securing outcomes and uniting expertise.

Culture and values

Built upon a foundation of skill and expertise gained over decades of industry achievement and committed to the values of **Integrity, Reliability and Innovation**, AEREON facilitates efficient and effective enhancement for your organization. AEREON supports you in tackling both local and global issues - in the most challenging and complex of operating environments and regulatory frameworks.

Great opportunities, great challenges

The aviation industry is dynamic and diverse. Its cyclic nature gives rise to continuous change. Growth, consumer education, liberalization and trends such as the outsourcing phenomenon create distinct opportunities for your organization. With representation in key regional growth centers, we are uniquely positioned to provide the expert local insight to seize the moment, unhindered by network, capacity or capability limitations.





Industry acumen

Corporate management, technical skills and commercial insight go hand in hand. Tapping into the combined, comprehensive knowledge of our specialists, we deliver durable solutions in all areas related to airline management aviation asset management, aviation infrastructure, investment and industry representation.

Local understanding

When only an intimate understanding of operational conditions, regulations and legal frameworks can ensure the sustainability of your business and the safety of your clients, communication must be crystal clear, trust enabling and relevant. Our decades of experience in the Asia Pacific allows us to negotiate cultural barriers, transforming local specifics into global advantage.

It's about your business

Achievement is born of understanding; Strategic considerations and tactical decisions can only deliver the intended result when aligned with your organization's vision, mission and objectives. AEREON works for you, collaboratively, defining your needs and setting realistic key targets, relevant to your environment and locale. From concept to implementation AEREON supports you throughout the entire process... and beyond, ensuring sustainable benefits, because partnership is about more than just advice.

Expansion, diversification, growth and opportunity creation, demand rigorous management. Whether you are based in Singapore or Sydney, AEREON's analytical approach adds innovation, value and insight to your aviation endeavors, delivering local insight and global reach.



OUR SERVICES

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AIRLINE MANAGEMENT CONSULTING

Informed, Relevant, Sustainable

All businesses are susceptible to cycles and trends - Airlines are no exception. AEREON airline management consulting services engage a diverse array of industry and market aware experts, working with you to identify and implement effective and efficient strategies.


Our ability to meet market trends through the adoption of best practice and innovative solutions, supported by our sound understanding of local specifics, plays an instrumental role in the achievement of sustainable operational and financial outcomes.

ASSET MANAGEMENT

Technical Expertise – For Improved Returns

Aviation assets hold significant return potential. Nonetheless, maintaining asset value and minimizing risk in a complex and dynamic industry is a challenge met only through sound technical knowledge and proactive management.





AEREON collaborates with your organization, adding value through our process driven outcomes-based approach, minimizing risk, maximizing residual value and improving returns - allowing you to focus on core commercial and financial activities.

INFRASTRUCTURE & INVESTMENT

Delivering Returns – For Investors, Industry And Community

Aviation infrastructure - the foundation upon which the industry operates, presents diverse investment opportunities that are a significant driver of economic and social development.

Investment in fixed and non-fixed assets through greenfield, merger or acquisition programs each require a different approach and skill set in order to evaluate feasibility and develop execution strategies.

AEREON assists you in identifying opportunities that match your investment objectives, evaluate the risks, and provides the necessary industry knowledge and network access.

INDUSTRY ADVISORY & REPRESENTATION

Trusted Partner – Relevant Insights

For targets to be achieved and sustained, advisory needs to go beyond just advice.

When navigating new markets and expanding your organization's footprint into the Asia Pacific landscape, an intimate understanding of the of the local context is an imperative.

Providing acute insight AEREON strives to empower your organization with the knowledge necessary for informed decision making enabling you to navigate complex regulatory environments and complex cultural contexts.

AEREON Associates | Expanding Business Horizons

